

Cellebrite Expands Strategic, Long-Term Partnership with One of the Largest Sheriff's Offices in the United States

March 22, 2022

Cellebrite's Digital Intelligence solutions will broaden this organization's capabilities to leverage digital evidence and accelerate investigations, helping to improve public safety

TYSONS CORNER, Va., March 22, 2022 (GLOBE NEWSWIRE) -- Cellebrite (Nasdaq: CLBT), a global leader in Digital Intelligence (DI) solutions for the public and private sectors, today announced that it has expanded its strategic, multi-year partnership with one of the largest sheriff's offices in the United States, and a member of the Major County Sheriffs of America Association. We expect that the agreement will extend the agency's capabilities by helping to accelerate investigations focused on violent crimes and internet crimes against children (ICAC).

Under this agreement, the customer plans to strengthen efforts to collect and review digital evidence by decentralizing capabilities and making them available across the investigative team. The agreement includes an expanded suite of solutions from Cellebrite's end-to-end DI Platform, comprised of Cellebrite Premium Enterprise, Cellebrite UFED, and Physical Analyzer. Additionally, the customer has an active proof-of-concept of Cellebrite Guardian, which is part of its efforts to explore ways to improve how digital evidence is stored, managed, and shared across the investigative team.

Alon Klomek, Cellebrite's Chief Business Officer, commented: "Expanding our relationship with a key strategic partner, who is also an early adopter of our solutions, underscores the importance of Cellebrite's entire end-to-end Digital Intelligence platform to law enforcement agencies as they work to accelerate justice and save lives. We are thrilled to further strengthen this relationship and look forward to continuing to work alongside progressive law enforcement agencies to further their investigative capabilities."

Revenue recognition of this multi-year deal of approximately USD 700,000 began in 2021.

To learn more about how Cellebrite Customers are making their communities safer, please visit: https://cellebrite.com/en/resources/customer-stories/

About Cellebrite

Cellebrite's (Nasdaq: CLBT) mission is to enable its customers to protect and save lives, accelerate justice, and preserve privacy in communities around the world. We are a global leader in Digital Intelligence solutions for the public and private sectors, empowering organizations in mastering the complexities of legally sanctioned digital investigations by streamlining intelligence processes. Trusted by thousands of leading agencies and companies worldwide, Cellebrite's Digital Intelligence platform and solutions transform how customers collect, review, analyze and manage data in legally sanctioned investigations. To learn more visit us at www.cellebrite.com, https://investors.cellebrite.com, or follow us on Twitter at @Cellebrite.com, or follow us on Twitter at <a href="https://investors.cellebrite.c

Caution Regarding Forward Looking Statements

This document includes "forward looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "forecast," "intend," "seek," "target." "anticipate," "believe," "could," "continue," "expect," "estimate," "may," "plan," "outlook," "future" and "project" and other similar expressions that predict, project or indicate future events or trends or that are not statements of historical matters. Such forward looking statements include estimated financial information. Such forward looking statements with respect to revenues, earnings, performance, strategies, prospects, and other aspects of the business of Cellebrite are based on current expectations that are subject to risks and uncertainties. A number of factors could cause actual results or outcomes to differ materially from those indicated by such forward looking statements. These factors include, but are not limited to: Cellebrite's ability to develop technologically advanced solutions and successfully integrate with the software solutions used by customers; acceptance of solutions by customers; errors, failures, defects or bugs in solutions; a failure to maintain sales and marketing personnel productivity or hire, integrate and retain additional sales and marketing personnel; the impact of the global COVID-19 pandemic; the impact of competition on pricing and on Cellebrite's market share; sub-optimal results from products due to misuse by customers; Cellebrite's failure to maintain and enhance its reputation and brand; inaccuracy of the estimates of Cellebrite's market opportunity and forecasts of market growth; changes to packaging and licensing models that adversely affect the ability to attract or retain customers; failure to manage future growth effectively; failure to introduce new solutions and add-ons; issues in the use of artificial intelligence resulting in reputational harm or liability; the need for additional capital to support the growth of Cellebrite's business; a failure to maintain the security of operations and the integrity of software solutions; the impact of government budgeting cycles and appropriations, early termination, audits, investigations, sanctions and penalties; a decline in government budgets, changes in spending or budgetary priorities, or delays in contract awards; a failure to adequately obtain, maintain, protect and enforce Cellebrite's intellectual property or infringement of the intellectual property rights of others; perceptions or court or regulatory decisions that Cellebrite's solutions violate privacy rights; the use of solutions by customers in a way that is, or that is perceived to be, incompatible with human rights; failure to comply with laws regarding privacy, data protection and security, technology protection, sanctions, export controls and other matters; and other factors, risks and uncertainties set forth in the sections titled "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in our prospectus filed with the SEC on October 7, 2021 pursuant to Rule 424(b)(3) under the Securities Act of 1933, as amended and in other documents filed by Cellebrite with the U.S. Securities and Exchange Commission ("SEC"), which are available free of charge at www.sec.gov. You are cautioned not to place undue reliance upon any forwardlooking statements, which speak only as of the date made, in this communication or elsewhere. Cellebrite undertakes no obligation to update its forward-looking statements, whether as a result of new information, future developments or otherwise, should circumstances change, except as otherwise required by securities and other applicable laws.

Adam Jaffe
VP of Global Communications
+1 973 206 7643
adam.jaffe@cellebrite.com - or RapidResponse@cellebrite.com

Investors

Anat Earon-Heilborn VP Investor Relations +972 73 394 8440 investors@cellebrite.com