

Investor Kit First-Quarter 2024

| Cellebrite   |             |             | FY 2022     |             |             |            |               | FY 2023            |             |                    | FY 2024     |
|--|-------------|-------------|-------------|-------------|-------------|------------|---------------|--------------------|-------------|--------------------|-------------|
| Cellebrite DI Ltd. Condensed and Consolidated - US GAAP Income Statements  |             | Quarte      | r Ended     |             | Yr Ended    |            | Quarter Ended |                    |             |                    |             |
| (U.S. Dollars in thousands, except share and per share data - unaudited)   | 31-Mar      | 30-Jun      | 30-Sep      | 31-Dec      | 31-Dec      | 31-Mar     | 30-Jun        | er Ended<br>30-Sep | 31-Dec      | Yr Ended<br>31-Dec | 31-Mar      |
| Revenue:   |             |             |             |             |             |            |               |                    |             |                    |             |
| Subscription services  | \$ 36,361   | \$ 36,446   | \$ 39,385   | \$ 43,698   | \$ 155,890  | \$ 47,36   | \$ 50,512     | \$ 54,150          | \$ 57,722   | \$ 209,751         | \$ 62,103   |
| Term-license   | 11,824      | 13,395      | 16,209      | 18,625      | 60,053      | 13,91      | 16,694        | 19,130             | 20,924      | 70,663             | 17,119      |
| Total subscription   | 48,185      | 49,841      | 55,594      | 62,323      | 215,943     | 61,28      | 67,206        | 73,280             | 78,646      | 280,414            | 79,222      |
| Other non-recurring*   | 5,972       | 4,200       | 7,407       | 3,666       | 21,245      | 2,91       | 3 1,972       | 4,185              | 4,486       | 13,561             | 3,568       |
| Professional services  | 8,228       | 8,532       | 8,674       | 8,029       | 33,463      | 7,03       | 7,506         | 6,714              | 9,881       | 31,135             | 6,792       |
| Total revenue  | 62,385      | 62,573      | 71,675      | 74,018      | 270,651     | 71,234     | 76,684        | 84,179             | 93,013      | 325,110            | 89,582      |
| Cost of revenue:   |             |             |             |             |             |            |               |                    |             |                    |             |
| Subscription services  | 3,768       | 4,576       | 5,082       | 3,681       | 17,107      | 4,49       | 2 4,946       | 4,602              | 5,179       | 19,219             | 5,798       |
| Term-license   | 250         | 178         | 7           | 50          | 485         |            | 2 -           | 4                  |             | 6                  | -           |
| Other non-recurring*   | 2,207       | 3,256       | 4,108       | 3,381       | 12,952      | 2,98       | 1 2,926       | 3,515              | 4,344       | 13,766             | 3,094       |
| Professional services  | 4,758       | 5,088       | 5,337       | 5,019       | 20,202      | 4,93       | 1 5,159       | 4,757              | 5,393       | 20,240             | 4,372       |
| Total cost of revenue  | 10,983      | 13,098      | 14,534      | 12,131      | 50,746      | 12,406     | 13,031        | 12,878             | 14,916      | 53,231             | 13,264      |
| Gross profit   | 51,402      | 49,475      | 57,141      | 61,887      | 219,905     | 58,82      | 63,653        | 71,301             | 78,097      | 271,879            | 76,318      |
| Operating expenses:  |             |             |             |             |             |            |               |                    |             |                    |             |
| Research and development   | 19,576      | 19,675      | 21,635      | 19,734      | 80,620      | 21,13      | 21,053        | 20,451             | 21,751      | 84,386             | 23,197      |
| Sales and marketing  | 23,259      | 24,892      | 25,567      | 23,669      | 97,387      | 27,60      | 26,745        | 26,873             | 29,594      | 110,813            | 32,059      |
| General and administrative   | 10,513      | 10,507      | 11,024      | 8,810       | 40,854      | 9,961      | 11,232        | 10,498             | 11,753      | 43,443             | 11,815      |
| Other  | -           | -           | -           | -           | -           | -          | -             | -                  | -           | -                  | -           |
| Total operating expenses   | 53,348      | 55,074      | 58,226      | 52,213      | 218,861     | 58,692     | 59,030        | 57,822             | 63,098      | 238,642            | 67,071      |
| Operating (loss) income  | [1,946]     | (5,599)     | (1,085)     | 9,674       | 1,044       | 136        | 4,623         | 13,479             | 14,999      | 33,237             | 9,247       |
| Financial [expense] Income, net  | 56,400      | 38,466      | 25,422      | [572]       | 119,716     | [38,77]    |               | [6,630]            | [27,344]    | [108,800]          | [78,576]    |
| Income (loss) before taxes on income   | 54,454      | 32,867      | 24,337      | 9,102       | 120,760     | (38,639    |               | 6,849              | (12,345)    | (75,563)           | (69,329)    |
| Tax (income) expense   | [984]       | [330]       | [755]       | 2,024       | [45]        | 1,96       |               | 349                | 2,302       | 5,537              | 2,043       |
| Net Income (loss)  | \$ 55,438   | \$ 33,197   | \$ 25,092   | \$ 7,078    | \$ 120,805  | \$ [40,605 | \$ [32,348]   | \$ 6,500           | \$ [14,647] | \$ (81,100)        | \$ (71,372) |
| Diluted net earnings (loss) per share<br>Pro-forma weighted average number of shares used to compute diluted net earnings pe | \$ 0.27     | \$ 0.17     | \$ 0.13     | \$ 0.04     | \$ 0.59     | \$ (0.2    | ) \$ (0.17)   | \$ 0.03            | \$ [0.08]   | \$ [0.43]          | \$ (0.36)   |
| share  | 196,142,739 | 192,133,157 | 193,188,295 | 192,786,615 | 195,393,558 | 186,338,07 | 6 188,130,294 | 204,394,330        | 194,440,674 | 190,154,549        | 196,823,502 |
| Gross margin   | 82.4%       | 79.1%       | 79.7%       | 83.6%       | 81.3%       | 82.6       | 6 83.0%       | 84.7%              | 84.0%       | 83.6%              | 85.2%       |
| R&D % of total revenue   | 31.4%       | 31.4%       | 30.2%       | 26.7%       | 29.8%       | 29.7       | 6 27.5%       | 24.3%              | 23.4%       | 26.0%              | 25.9%       |
| S&M % of total revenue   | 37.3%       | 39.8%       | 35.7%       | 32.0%       | 36.0%       | 38.7       | 6 34.9%       | 31.9%              | 31.8%       | 34.1%              | 35.8%       |
| G&A % of total revenue   | 16.9%       | 16.8%       | 15.4%       | 11.9%       | 15.1%       | 14.0       | 6 14.6%       | 12.5%              | 12.6%       | 13.4%              | 13.2%       |
| Total Operating Expenses % of total revenues   | 85.5%       | 88.0%       | 81.2%       | 70.5%       | 80.9%       | 82.4       |               | 68.7%              | 67.8%       | 73.4%              | 74.9%       |
| Operating margin   | -3.1%       | -8.9%       | -1.5%       | 13.1%       | 0.4%        | 0.2        |               | 16.0%              | 16.1%       | 10.2%              | 10.3%       |
| Tax rate   | -2.3%       | -1.0%       | -3.1%       | 22.2%       | 0.0%        | -5.1       |               | 5.1%               | -18.6%      | -7.3%              | -2.9%       |
| Net margin   | 88.9%       | 53.1%       | 35.0%       | 9.6%        | 44.6%       | -57.04     | 6 -42.2%      | 7.7%               | -15.7%      | -24.9%             | -79.7%      |
| Note: This desument chould be read in conjunction with the Company's SEC Filings   |             |             |             |             |             | l          |               |                    |             |                    |             |

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\*Other non-recurring revenue is composed of hardware sales, usage fees and perpetual licenses, and was previously referred to "Perpetual license and other." Changing the name for this type of revenue reflects that perpetual license revenue has declined to relatively insignificant levels with hardware sales now representing the majority of this type of revenue.

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|   |             |             | FY 2022     |             |             |             | FY 2024     |             |             |             |               |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| Cellebrite DI Ltd. Condensed and Consolidated - Non-GAAP Income Statements  |             | Quarta      | r Ended     |             | Yr Ended    |             | Quarter     | Ended       |             | Yr Ended    | Quarter Ended |
| U.S. Dollars in thousands, except share and per share data - unaudited)   | 31-Mar      | 30-Jun      | 30-Sep      | 31-Dec      | 31-Dec      | 31-Mar      | 30-Jun      | 30-Sep      | 31-Dec      | 31-Dec      | 31-Mar        |
| 5.5. Dottars in thousands, exceptishare and per share data - unadatted)   | 01-140      |             |             |             | 01-000      |             |             | 00-5ep      |             | 01-060      |               |
| Revenue:  |             |             |             |             |             |             |             |             |             |             |               |
| Subscription services   | \$ 36,361   | \$ 36,446   | \$ 39,385   | \$ 43,698   | \$ 155,890  | \$ 47,367   | \$ 50,512   | \$ 54,150   | \$ 57,722   | 209,751     | \$ 62,103     |
| Term-license  | 11,824      | 13,395      | 16,209      | 18,625      | 60,053      | 13,915      | 16,694      | 19,130      | 20,924      | 70,663      | 17,119        |
| Total subscription  | 48,185      | 49,841      | 55,594      | 62,323      | 215,943     | 61,282      | 67,206      | 73,280      | 78,646      | 280,414     | 79,222        |
| Other non-recurring*  | 5,972       | 4,200       | 7,407       | 3,666       | 21,245      | 2,918       | 1,972       | 4,185       | 4,486       | 13,561      | 3,568         |
| Professional services   | 8,228       | 8,532       | 8,674       | 8,029       | 33,463      | 7,034       | 7,506       | 6,714       | 9,881       | 31,135      | 6,792         |
| tal revenue   | 62,385      | 62,573      | 71,675      | 74,018      | 270,651     | 71,234      | 76,684      | 84,179      | 93,013      | 325,110     | 89,582        |
| st of revenue:  |             |             |             |             |             |             |             |             |             |             |               |
| Subscription services   | 3,768       | 4,576       | 5,082       | 3,681       | 17,107      | 4,492       | 4,946       | 4,602       | 5,179       | 19,219      | 5,798         |
| Term-license  | 252         | 178         | 7           | 50          | 487         | 2           | -           | 4           | -           | 6           | -             |
| Other non-recurring*  | 2,189       | 3,236       | 4,084       | 3,356       | 12,865      | 2,954       | 2,893       | 3,485       | 4,312       | 13,644      | 3,057         |
| Professional services   | 4,528       | 4,769       | 5,007       | 4,699       | 19,003      | 4,559       | 4,764       | 4,340       | 4,914       | 18,577      | 3,977         |
| al cost of revenue  | 10,737      | 12,759      | 14,180      | 11,786      | 49,462      | 12,007      | 12,603      | 12,431      | 14,405      | 51,446      | 12,832        |
| oss profit  | 51,648      | 49,814      | 57,495      | 62,232      | 221,189     | 59,227      | 64,081      | 71,748      | 78,608      | 273,664     | 76,750        |
| erating expenses:   |             |             |             |             |             |             |             |             |             |             |               |
| Research and development  | 17,777      | 18,154      | 19,964      | 18,174      | 74,069      | 19,698      | 19,204      | 19,203      | 19,761      | 77,866      | 20,960        |
| Sales and marketing   | 21,890      | 23,234      | 24,106      | 22,122      | 91,352      | 25,368      | 25,249      | 24,470      | 27,755      | 102,842     | 29,815        |
| General and administrative  | 9,347       | 9,362       | 10,013      | 7,508       | 36,230      | 8,508       | 10,233      | 8,823       | 10,110      | 37,674      | 10,096        |
| al operating expenses   | 49,014      | 50,750      | 54,083      | 47,804      | 201,651     | 53,574      | 54,686      | 52,496      | 57,626      | 218,382     | 60,871        |
| n-GAAP operating income (loss)  | 2,634       | (936)       | 3,412       | 14,428      | 19,538      | 5,653       | 9,395       | 19,252      | 20,982      | 55,282      | 15,879        |
| ancial Income, net  | 56,400      | 38,466      | 25,422      | (572)       | 119,716     | (38,775)    | (36,051)    | [6,630]     | [27,344]    | (108,800)   | [78,576]      |
| ome (loss) before taxes on income   | 59,034      | 37,530      | 28,834      | 13,856      | 139,254     | [33,122]    | [26,656]    | 12,622      | (6,362)     | (53,518)    | [62,697]      |
| (income) expense  | (984)       | (330)       | (755)       | 2,024       | (45)        | 1,966       | 920         | 349         | 2,302       | 5,537       | 2,043         |
| ome tax adjustment  | (425)       | 506         | (981)       | 516         | [384]       | 1,194       | 131         | [440]       | [252]       | 633         | [232]         |
| e time tax (income) expense   | [1,825]     | -           | (543)       | -           | [2,368]     | -           | -           | -           | -           | -           | -             |
| ance (income) expense   | (56,348)    | (38,391)    | (25,091)    | 2,967       | (116,863)   | 40,793      | 38,160      | 9,480       | 30,915      | 119,348     | 81,838        |
| n-GAAP net income (loss)  | \$ 1,420    | \$ [25]     | \$ 2,974    | \$ 15,315   | \$ 19,684   | \$ 6,899    | \$ 10,715   | \$ 21,313   | \$ 21,999   | \$ 60,926   | \$ 16,866     |
| ted net earnings (loss) per share<br>-forma weighted average number of shares used to compute diluted net earnings pe | \$ 0.01     | \$ (0.00)   | \$ 0.01     | \$ 0.08     | \$ 0.10     | \$ 0.03     | \$ 0.05     | \$ 0.10     | \$ 0.11     | \$ 0.28     | \$ 0.08       |
| re  | 196,142,739 | 192,133,157 | 193,188,295 | 192,786,615 | 195,393,558 | 186,338,076 | 199,704,722 | 204,394,330 | 207,110,826 | 206,194,081 | 211,256,086   |
| ss margin   | 82.8%       | 79.6%       | 80.2%       | 84.1%       | 81.7%       | 83.1%       | 83.6%       | 85.2%       | 84.5%       | 84.2%       | 85.7%         |
| R&D % of total revenue  | 28.5%       | 29.0%       | 27.9%       | 24.6%       | 27.4%       | 27.7%       | 25.0%       | 22.8%       | 21.2%       | 24.0%       | 23.4%         |
| S&M % of total revenue  | 35.1%       | 37.1%       | 33.6%       | 29.9%       | 33.8%       | 35.6%       | 32.9%       | 29.1%       | 29.8%       | 31.6%       | 33.3%         |
| G&A % of total revenue  | 15.0%       | 15.0%       | 14.0%       | 10.1%       | 13.4%       | 11.9%       | 13.3%       | 10.5%       | 10.9%       | 11.6%       | 11.3%         |
| Il Operating Expenses % of total revenues   | 78.6%       | 81.1%       | 75.5%       | 64.6%       | 74.5%       | 75.2%       | 71.3%       | 62.4%       | 62.0%       | 67.2%       | 68.0%         |
| ating margin  | 4.2%        | -1.5%       | 4.8%        | 19.5%       | 7.2%        | 7.9%        | 12.3%       | 22.9%       | 22.6%       | 17.0%       | 17.7%         |
| rate  | -4.0%       | -2.2%       | -1.1%       | 10.9%       | -1.5%       | -2.3%       | -3.0%       | 6.3%        | -40.1%      | -9.2%       | -3.6%         |
| t margin  | 2.3%        | 0.0%        | 4.1%        | 20.7%       | 7.3%        | 9.7%        | 14.0%       | 25.3%       | 23.7%       | 18.7%       | 18.8%         |
|   |             |             |             |             |             |             |             |             |             |             |               |
|   |             |             |             |             |             |             |             |             |             |             |               |

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|  |    |   |    | FY 1  | 2022 |   |    |  |    |   | FY   | 2023 | FY 2024   |    |  |   |   |  |
|--|----|---|----|---|------|---|----|--|----|---|--|------|---|----|--|---|---|--|
| lebrite DI Ltd. Condensed and Consolidated - Balance Sheets  |    |   |    | er Ended  |      |   |    | r Ended  |    |   | arter Ended  |      |   |    | . Ended  | FY 2024           Quarter Ended<br>31-Mar           \$ 122,432           50,453           -           103,669           61,643           25,647           4,957           9,259           378,060           6,732           70,706           7,789           15,583           10,417           13,021           26,829           151,077           \$ 7,045           36,706           186,028           4,839           234,618           6,126           42,071           66,132           122,082           76,704           8,110           321,225           \$ 555,843           * -           (74,881)           (8,771)           (8,771)           (8,771)           (8,771)           (8,771)           (8,771)           (8,771)           (18,6771)           (18,771)           (18,771)           (12,6706) |   |  |
| . Dollars in thousands)  | 3  | 81-Mar  | 30 | I-Jun   | 3    | 0-Sep   | :  | 31-Dec   | 3  | 1-Mar   | <br>30-Jun   | 3    | 0-Sep   | 3  | 1-Dec  |   | 31-Mar  |  |
| ETS  |    |   |    |   |      |   |    |  |    |   |  |      |   |    |  |   |   |  |
| rent Assets  |    |   |    |   |      |   |    |  |    |   |  |      |   |    |  |   |   |  |
| h and cash equivalents   | \$ | 125,719   | \$ | 91,685  | \$   | 84,566  | \$ | 87,645   | \$ | 98,972  | \$<br>110,502  | \$   | 137,066   | \$ | 189,517  | \$  | 122,432   |  |
| ketable securities   |    | 22,735  |    | 32,435  |      | 43,409  |    | 44,643   |    | 48,938  | 57,605   |      | 46,315  |    | 38,693   |   | 50,453  |  |
| tricted cash   |    | _   |    | -   |      | -   |    | -  |    | -   | -  |      | _   |    | -  |   |   |  |
| rt-term deposits   |    | 17,473  |    | 18,394  |      | 18,561  |    | 51,335   |    | 54,740  | 69,151   |      | 80,359  |    | 74,713   |   | 103,669   |  |
| de receivables   |    | 60,297  |    | 66,746  |      | 88,581  |    | 78,761   |    | 69,594  | 61,194   |      | 69,559  |    | 77,269   |   | 61,643  |  |
| paid expenses and other current assets   |    | 11,596  |    | 11,665  |      | 13,019  |    | 17,085   |    | 20,259  | 22,185   |      | 24,476  |    | 26,400   |   | 25,647  |  |
| tract acquisition costs  |    | 4,456   |    | 4,601   |      | 5,018   |    | 6,286  |    | 6,377   | 5,946  |      | 5,325   |    | 5,550  |   |   |  |
| ntories  |    | 7,858   |    | 8,116   |      | 9,350   |    | 10,176   |    | 11,405  | 10,822   |      | 11,210  |    | 9,940  |   | 9,259   |  |
| al current assets  |    | 250,134   |    | 233,642   |      | 262,504   |    | 295,931  |    | 310,285   | <br>337,405  |      | 374,310   |    | 422,082  |   | 378,060   |  |
| n-current assets   |    |   |    |   |      |   |    |  |    |   |  |      |   |    |  |   |   |  |
| er non-current assets  |    | 1,990   |    | 1,826   |      | 1,825   |    | 1,731  |    | 2,657   | 2,792  |      | 7,572   |    | 7,341  |   | 6,732   |  |
| ketable securities   |    | 6,475   |    | 22,831  |      | 21,266  |    | 22,125   |    | 18,521  | 7,297  |      | 19,494  |    | 28,859   |   |   |  |
| erred tax assets   |    | 10,881  |    | 12,038  |      | 12,628  |    | 12,511   |    | 11,894  | 11,997   |      | 9,601   |    | 7,024  |   |   |  |
| perty and equipment, net   |    | 17,752  |    | 17,775  |      | 17,634  |    | 17,259   |    | 16,725  | 15,810   |      | 15,274  |    | 15,896   |   |   |  |
| ngible assets, net   |    | 10,564  |    | 9,901   |      | 9,808   |    | 11,254   |    | 10,458  | 9,618  |      | 11,155  |    | 10,594   |   |   |  |
| rating lease right-of-use assets, net  |    | -   |    | -   |      | -   |    | 15,653   |    | 15,320  | 14,145   |      | 12,707  |    | 14,260   |   |   |  |
| dwill  |    | 26,829  |    | 26,829  |      | 26.829  |    | 26,829   |    | 26,829  | 26,829   |      | 26,829  |    | 26,829   |   |   |  |
| al non-current assets  |    | 74,491  |    | 91,200  |      | 89,990  |    | 107,362  |    | 102,404   | <br>88,488   |      | 102,632   |    | 110,803  |   |   |  |
| tal Assets   | \$ | 324,625   | \$ | 324,842   | \$   | 352,494   | \$ | 403,293  | \$ | 412,689   | \$<br>425,893  | \$   | 476,942   | \$ | 532,885  | \$  | 529,135   |  |
| rent Liabilities<br>Je payables  | \$ | 9,288   | \$ | 3,775   | \$   | 4,716   | \$ | 4,612  | \$ | 4,918   | \$<br>4,991  | \$   | 7,985   | \$ | 8,282  | \$  |   |  |
| er accounts payable and accrued expenses   |    | 43,483  |    | 47,453  |      | 49,424  |    | 45,453   |    | 37,198  | 35,618   |      | 43,494  |    | 44,845   |   |   |  |
| erred revenues   |    | 117,785   |    | 121,645   |      | 135,642   |    | 152,709  |    | 157,903   | 158,942  |      | 170,659   |    | 195,725  |   |   |  |
| rating lease liabilities   |    | -   |    | -   |      | -   |    | 5,003  |    | 4,723   | <br>4,955  |      | 4,700   |    | 4,972  |   |   |  |
| al current liabilities   |    | 170,556   |    | 172,873   |      | 189,782   |    | 207,777  |    | 204,742   | <br>204,506  |      | 226,838   |    | 253,824  |   | 234,618   |  |
| g-term Liabilities   |    |   |    |   |      |   |    |  |    |   |  |      |   |    |  |   |   |  |
| er long term liabilities   |    |   |    | 1 500   |      | 4 000   |    | 5.007  |    |   | 5.0/5  |      | 5 000   |    | 5.545  |   |   |  |
|  |    | 6,877   |    | 6,580   |      | 6,202   |    | 5,394  |    | 5,577   | 5,047  |      | 5,080   |    | 5,515  |   |   |  |
| g-term deferred revenues   |    | 35,167  |    | 35,476  |      | 36,285  |    | 42,173   |    | 48,384  | 47,469   |      | 47,596  |    | 47,098   |   | 42,071  |  |
| tricted Sponsor Shares liability   |    | 35,167<br>31,206  |    | 35,476<br>22,600  |      | 36,285<br>16,151  |    | 42,173<br>17,532   |    | 48,384<br>28,574  | 47,469<br>37,625   |      | 47,596<br>40,272  |    | 47,098<br>47,247   |   | 42,07<br>66,132   |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability   |    | 35,167<br>31,206<br>53,645  |    | 35,476<br>22,600<br>37,798  |      | 36,285<br>16,151<br>24,973  |    | 42,173<br>17,532<br>26,184   |    | 48,384<br>28,574<br>46,126  | 47,469<br>37,625<br>62,781   |      | 47,596<br>40,272<br>67,560  |    | 47,098<br>47,247<br>81,715   |   | 42,07<br>66,13<br>122,08  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities  |    | 35,167<br>31,206  |    | 35,476<br>22,600  |      | 36,285<br>16,151  |    | 42,173<br>17,532<br>26,184<br>20,015   |    | 48,384<br>28,574<br>46,126<br>29,824  | 47,469<br>37,625<br>62,781<br>42,278   |      | 47,596<br>40,272<br>67,560<br>44,332  |    | 47,098<br>47,247<br>81,715<br>54,117   |   | 42,07<br>66,13<br>122,08<br>76,70   |  |
| rricted Sponsor Shares liability<br>e Adjustment Shares liability<br>viative warrant liabilities<br>riating lease liabilities  |    | 35,167<br>31,206<br>53,645<br>39,395  |    | 35,476<br>22,600<br>37,798<br>25,457  |      | 36,285<br>16,151<br>24,973<br>19,640  |    | 42,173<br>17,532<br>26,184<br>20,015<br>10,353   |    | 48,384<br>28,574<br>46,126<br>29,824<br>10,105  | <br>47,469<br>37,625<br>62,781<br>42,278<br>8,631  |      | 47,596<br>40,272<br>67,560<br>44,332<br>7,322   |    | 47,098<br>47,247<br>81,715<br>54,117<br>9,157  |   | 42,07<br>66,13<br>122,08<br>76,70<br>8,110  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities  |    | 35,167<br>31,206<br>53,645  |    | 35,476<br>22,600<br>37,798  |      | 36,285<br>16,151<br>24,973  |    | 42,173<br>17,532<br>26,184<br>20,015   |    | 48,384<br>28,574<br>46,126<br>29,824  | <br>47,469<br>37,625<br>62,781<br>42,278   |      | 47,596<br>40,272<br>67,560<br>44,332  |    | 47,098<br>47,247<br>81,715<br>54,117   |   | 42,07<br>66,13<br>122,08<br>76,70<br>8,11   |  |
| rricted Sponsor Shares liability<br>e Adjustment Shares liability<br>viative warrant liabilities<br>riang lease liabilities  | \$ | 35,167<br>31,206<br>53,645<br>39,395  | \$ | 35,476<br>22,600<br>37,798<br>25,457  | \$   | 36,285<br>16,151<br>24,973<br>19,640  | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105  | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631  | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322   | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157  | \$  | 42,07<br>66,13<br>122,08<br>76,70<br>8,11<br><b>321,22</b>  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>rating lease liabilities<br>al long-term liabilities  | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290   | \$ | 35,476<br>22,600<br>37,798<br>25,457<br><b>127,911</b>  | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251   | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br><b>121,651</b>   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br>168,590   | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831   | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162  | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br>244,849   | \$  | 42,07<br>66,13<br>122,08<br>76,70<br>8,11<br>321,22   |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>rating lease liabilities<br>al long-term liabilities<br>tal Liabilities   | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290   | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784  | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251<br>293,033  | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br><b>121,651</b>   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br>168,590   | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337  | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000   | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br>244,849   | \$  | 42,07<br>66,13<br>122,08<br>76,70<br>8,11<br>321,22<br>555,84   |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>rating lease liabilities<br>al long-term liabilities<br>tal <u>Liabilities</u><br>eemable convertible preferred shares  | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290   | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784<br>-<br>* -  | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251   | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br><b>121,651</b>   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br>168,590   | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831   | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000   | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br>244,849   | \$  | 42.07<br>66.13<br>122.08<br>76.70<br>8.11<br><b>321.22</b><br>555,84  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>viative warrant liabilities<br>rating lease liabilities<br>al long-term liabilities<br>tal Liabilities_<br>eemable convertible preferred shares<br>reholders' equity (deficiency)  | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290<br>336,846  | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784  | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251<br>293,033  | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br><b>121,651</b>   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br>168,590<br>373,332  | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337  | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000   | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br>244,849   | \$  | 42.07<br>66.13<br>122.08<br>76.70<br>8.11<br><b>321.22</b><br>555,84  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>artaing lease liabilities<br>al long-term liabilities<br>tal Liabilities<br>eemable convertible preferred shares<br>reholders' equity (deficiency)<br>re capital  | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290<br>336,846  | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784<br>-<br>* -  | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251<br>293,033<br>-<br>* -  | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br>121,651<br>329,428   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br>168,590<br>373,332  | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337  | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000   | \$ | 47.098<br>47.247<br>81.715<br>54.117<br>9.157<br>244.849<br>498.673  | \$  | 42.07<br>66.13<br>122.08<br>76.70<br>8.11<br>321.22<br>555.84<br>*<br>(74.88  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>al long-term liabilities<br>tal Liabilities<br>tal Liabilities<br>remable convertible preferred shares<br>reholders' equity (deficiency)<br>re capital<br>itional paid-in capital   | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290<br>336,846<br>-<br>[146,587]                                  | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784<br>-<br>(141,921]  | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251<br>293,033<br>-<br>-<br>(131,845)   | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br>121,651<br>329,428<br>-<br>[125,624]   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br>168,590<br>373,332<br>* -<br>(119,061)  | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337<br>* -<br>(108,166)<br>[85]<br>[483]             | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br><b>212,162</b><br>439,000<br>-<br>(95,155)<br>(85)<br>392                    | \$ | 47.098<br>47.247<br>81.715<br>54.117<br>9.157<br>244,849<br>498,673  | \$  | 42,07<br>66,13<br>122,06<br>76,70<br>8,11<br><b>321,22</b><br><b>555,84</b><br>*<br>(74,88<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,88)<br>(F4,8 |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>viative warrant liabilities<br>rating lease liabilities<br>al long-term liabilities<br>tal Liabilities<br>remable convertible preferred shares<br>reholders' equity (deficiency)<br>re capital<br>titonal paid-in capital<br>saury stock, NIS 0.00001 par value; 41,776 ordinary shares  | \$ | 35,167<br>31,206<br>53,645<br>39,395<br>166,290<br>336,846<br>-<br>[146,587]<br>[85]                          | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784<br>-<br>(141,921)<br>[85]<br>[1009]<br>167,073                                 | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251<br>293,033<br>-<br>(131,845)<br>(85)<br>(85)<br>(774)<br>192,165                        | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br>121,651<br>329,428<br>-<br>[125,624]<br>[85]   | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br><b>168,590</b><br><b>373,332</b><br>(119,061)<br>(135)<br>(135)<br>158,638                          | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br><b>203,831</b><br><b>408,337</b><br>* -<br>[108,166]<br>[85]        | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000<br>-<br>-<br>(95,155)<br>[85]                             | \$ | 47.098<br>47.247<br>81.715<br>54.117<br>9.157<br>244,849<br>498,673<br>-<br>[84,896]<br>[85]   | \$  | 42,07<br>66,13<br>122,08<br>76,70<br>8,11<br>321,22<br>555,84<br>*<br>*<br>(74,86<br>[6]<br>[1,48]  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>al long-term liabilities<br>eamable convertible preferred shares<br>reholders' equity (deficiency)<br>re capital<br>ititonal paid-in capital<br>asury stock, NIS 0.00001 par value; 41,776 ordinary shares<br>umulated other comprehensive income   | \$ | 35,167<br>31,206<br>53,645<br>39,395<br><b>166,290</b><br><b>336,846</b><br>-<br>[146,587]<br>[85]<br>575     | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784<br>-<br>(141,921)<br>[1,009]   | \$   | 36,285<br>16,151<br>24,973<br>19,640<br><b>103,251</b><br><b>293,033</b><br>-<br>(131,845)<br>(85)<br>(774)                             | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br><b>121,651</b><br><b>329,428</b><br>-<br>[125,624]<br>[85]<br>331                        | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br><b>168,590</b><br><b>373,332</b><br>(119,061)<br>(85)<br>(135)                                      | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337<br>* -<br>(108,166)<br>[85]<br>[483]             | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br><b>212,162</b><br>439,000<br>-<br>(95,155)<br>(85)<br>392                    | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br><b>244,849</b><br><b>498,673</b><br>-<br>(84,896)<br>(85)<br>1,050  | \$  | 42,07<br>66,13<br>122,08<br>76,777<br>8,11<br><b>321,22</b><br><b>555,84</b><br>(74,88<br>18<br>1,4&<br>46,77   |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>ivative warrant liabilities<br>al long-term liabilities<br>eemable convertible preferred shares<br>reholders' equity (deficiency)<br>re capital<br>itional paid-in capital<br>asury stock, NIS 0.00001 par value; 41,776 ordinary shares<br>umulated other comprehensive income<br>ained earnings  |    | 35,167<br>31,206<br>53,645<br>39,395<br>166,290<br>336,846<br>-<br>[146,587]<br>[85]<br>575<br>133,876        | \$ | 35,476<br>22,600<br>37,798<br>25,457<br>127,911<br>300,784<br>-<br>(141,921)<br>[85]<br>[1009]<br>167,073                                 | \$   | 36,285<br>16,151<br>24,973<br>19,640<br>103,251<br>293,033<br>-<br>(131,845)<br>(85)<br>(85)<br>(774)<br>192,165                        | \$ | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br>121,651<br>329,428<br>-<br>(125,624)<br>(85)<br>331<br>199,243                           | \$ | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br><b>168,590</b><br><b>373,332</b><br>(119,061)<br>(135)<br>(135)<br>158,638                          | \$<br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337<br>(108,166)<br>[85]<br>[483]<br>126,290         | \$   | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000<br>-<br>-<br>(95,155)<br>(85)<br>(85)<br>392<br>132,790   | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br><b>244,849</b><br><b>498,673</b><br>(84,896)<br>(85)<br>1,050<br>118,143  | \$  | 42,07<br>66,13<br>122,08<br>76,707<br>8,111<br>321,222<br>555,843<br>(74,88<br>(8)<br>(74,88<br>(8)<br>(8)<br>1,48<br>(8)<br>1,48<br>(4,77  |  |
| ricted Sponsor Shares liability<br>e Adjustment Shares liability<br>viative warrant liabilities<br>rating lease liabilities<br>al long-term liabilities<br>tal Liabilities<br>tal Liabilities<br>reholders' equity (deficiency)<br>re capital<br>itional paid-in capital<br>asury stock, NIS 0.00001 par value; 41,776 ordinary shares<br>umulated other comprehensive income<br>ained earnings<br>I shareholders' equity (deficiency) |    | 35,167<br>31,206<br>53,645<br>39,375<br>166,290<br>336,846<br>(146,587)<br>[85]<br>575<br>133,876<br>[12,221] |    | 35,476<br>22,600<br>37,798<br>25,457<br><b>127,911</b><br><b>300,784</b><br>-<br>(141,921)<br>[85]<br>(1,009]<br>167,073<br><b>24,058</b> |      | 36,285<br>16,151<br>24,973<br>19,640<br><b>103,251</b><br><b>293,033</b><br>-<br>(131,845)<br>[85]<br>[774]<br>192,165<br><b>59,461</b> |    | 42,173<br>17,532<br>26,184<br>20,015<br>10,353<br><b>121,651</b><br><b>329,428</b><br>(125,624)<br>[85]<br>331<br>199,243<br><b>73,865</b> |    | 48,384<br>28,574<br>46,126<br>29,824<br>10,105<br><b>168,590</b><br><b>373,332</b><br>(119,061)<br>(85)<br>(135)<br>(135)<br>158,638<br><b>39,357</b> | <br>47,469<br>37,625<br>62,781<br>42,278<br>8,631<br>203,831<br>408,337<br>(108,166)<br>[85]<br>[483]<br>126,290<br>17,556 |      | 47,596<br>40,272<br>67,560<br>44,332<br>7,322<br>212,162<br>439,000<br>-<br>-<br>(95,155)<br>[85]<br>392<br>132,790<br>37,942 | \$ | 47,098<br>47,247<br>81,715<br>54,117<br>9,157<br>244,849<br>498,673<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |   | 42,0'<br>66,1'<br>122,08<br>76,7''<br>8,1'<br>321,2'<br>555,84<br>(74,88<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44,8)<br>(1,44   |  |

\* Less than US\$ 1.

| Cellebrite |
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|   |                      |                     |          | 2022             |                  |           |                    |                  |                      |         |             | 1 2024         |          |              |          |                |
|---|----------------------|---------------------|----------|------------------|------------------|-----------|--------------------|------------------|----------------------|---------|-------------|----------------|----------|--------------|----------|----------------|
| Cellebrite DI Ltd. Condensed and Consolidated - Quarterly US GAAP Cash Flows  |                      | Quarte              |          |                  | Yr End           | led       |                    | Quarte           | Quarter Ended Quarte |         |             |                |          |              |          |                |
| (U.S. Dollars in thousands - unaudited)   | 31-Mar               | 30-Jun              | 30-9     | Sep              | 31-Dec           | 31-De     |                    | 31-Mar           | 30-Jun               |         | 30-Sep      | 31-Dec         |          | 31-Dec       |          | -Mar           |
| Cash flows from operating activities:   |                      |                     |          |                  |                  |           |                    |                  |                      |         |             |                |          |              |          |                |
| <u>Cash itows from operating activities:</u><br>Net income (loss)   | \$ 55,438            | \$ 33.197           | \$ 2     | 25.092           | \$ 7.078         | ¢ 10      | 0,805              | \$ (40,605)      | \$ (32,348)          | \$      | 6,500       | \$ [14,647]    | 1 \$     | (81,100)     | \$       | (71,372)       |
|   | \$ 55,438            | \$ 33,197           | <u>م</u> | 25,092           | \$ 7,078         | \$ 12     | 0,805              | \$ [40,605]      | \$ [32,348]          | ъ       | 6,500       | \$ [14,647]    | ⊅        | (81,100)     | Þ        | [/1,3/2]       |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities:                         | 2.858                | 3.605               |          | 3.458            | 3.787            | 1         | 3.708              | 4.457            | 4.600                |         | 4.881       | 5.060          |          | 18.998       |          | 5.696          |
| Employees' stock option compensation and RSU's  | 2,858                | 3,605               |          | 3,458            | (225)            | · · · · · | (372)              | 4,457            | 4,800                |         | (337)       | 5,060<br>(308) |          | (1,106)      |          | 5,676<br>(547) |
| Amortization of premium and discount and accrued interest on marketable securities<br>Depreciation and amortization | 2.112                | 2.257               |          | 2.305            | 2.520            |           | 9.194              | 2,447            | 2.569                |         | 2.380       | 2,615          |          | 10,011       |          | 2.680          |
|   | 2,112 (62)           | (137)               |          | 2,305            | (318)            |           | (684)              | (684)            | (1.713)              |         | 2,380       | (3.495)        |          | (7,737)      |          | (2,828)        |
| Interest income from short term deposits  | (924)                | (918)               |          | [489]            | (61)             | 1         | 2,392]             | 560              | (1,713)              |         | 2,373       | 2,290          |          | 5,125        |          | (2,020)        |
| Deferred tax assets, net<br>Revaluation of derivative warrants  | (17.083)             | (13,938)            |          | (487)            | 375              |           | (2,392)<br>(6,463) | 9.809            | 12.454               |         | 2,373       | 2,290          |          | 34,102       |          | 22.587         |
| Revaluation of derivative warrants<br>Remeasurement of Restricted Sponsor Shares liability                          | (17,083)             | (13,938)<br>(8,606) |          | (5,817)          | 1,381            |           | 7.180              | 9,809            | 9.051                |         | 2,034       | 6,975          |          | 29,715       |          | 18,885         |
| Remeasurement of Price Adjustment Shares liability  | (13,508)<br>(25,759) | (15,847)            |          | (0,447)          | 1,381            |           | (3,220)            | 19,942           | 16,655               |         | 4,779       | 14,155         |          | 55,531       |          | 40,367         |
| Other   | [25,757]             | (15,647)            | , i      | -                | -                | 15        | 3,220)             | 17,742           |                      |         | 4,777       | -              |          | 55,551       |          | 40,307         |
| (Increase) Decrease in trade receivables  | 7.015                | (7,765)             | (        | (23,377)         | 11,242           | (1        | 2,885)             | 9,627            | 8.490                |         | (8,779)     | (7,067)        |          | 2,271        |          | 15,258         |
| Increase [Decrease] in deferred revenue   | (5,916)              | 7.858               |          | 18.071           | 18,953           |           | 8.966              | 7,627            | 0,470<br>87          |         | 13,312      | 22.247         |          | 46,114       |          | (13,406)       |
| Decrease [Increase] in other non-current assets   | (3,716)              | 7,000               |          | 10,071           | 16,953           | 3         | 227                | (927)            | (135)                |         | (4,779)     | 22,247         |          | 46,114       |          | 609            |
| Increase) In other non-current assets<br>(Increase) Decrease in prepaid expenses and other current assets           | 750                  | 180                 |          | (2.191)          | (4,431)          | ſ         | [5,692]            | (3.637)          | (135)                |         | (4,779)     | (2.175)        |          | (9,211)      |          | 1.967          |
|   | /50                  | -                   |          | [2,191]<br>-     | (4,431)<br>4,667 |           | 4.667              | 1,367            | 1,333                |         | 1,412)      | (2,175)        |          | 4,362        |          | 1,967          |
| Changes in operating lease assets   |                      | -                   |          | -                | 4,667            |           | 4,667              | (1,562)          | (1,400)              |         | (1,564)     | 330            |          | 4,362        |          | (1,269)        |
| Changes in operating lease liability  | [1.347]              | (274)               |          |                  |                  |           |                    |                  | 583                  |         | (1,364)     |                |          |              |          |                |
| (Increase) deacrease in inventories   | (1,347)<br>(352)     |                     |          | (1,247)<br>1,197 | (812)<br>(895)   |           | 3,680)<br>5,471)   | (1,225)<br>264   | 583<br>117           |         | 2.989       | 1,281<br>321   |          | 243<br>3,691 |          | 677<br>(1,142) |
| Increase (Decrease) in trade payables   |                      | (5,421)             |          |                  |                  |           |                    |                  |                      |         |             |                |          |              |          |                |
| Increase [Decrease] in other accounts payable and accrued expenses  | (11,085)             | 1,922<br>(297)      |          | 2,370<br>(378)   | (2,060)<br>(808) |           | 8,853)<br>4,143]   | (8,879)<br>183   | (862)<br>(530)       |         | 4,904<br>33 | 5,571          |          | 734<br>121   |          | (9,434)        |
| (Decrease) increase in other long-term liabilities  | (2,660)              | (4,073)             |          | (556)            | 35,743           |           | 0,577              | 12,476           | 16,576               |         | 29,178      | 435            |          | 102,058      |          | 611 10,041     |
| Net cash (used in) provided by operating activities   | (10,537)             | [4,073]             |          | (006)            |                  |           | 0,577              | 12,470           | 10,370               |         | 27,170      | 43,626         |          | 102,006      |          | 10,041         |
| Cash flows from investing activities:   |                      |                     |          |                  |                  |           |                    |                  |                      |         |             |                |          |              |          |                |
| Purchase of property and equipment  | [2,305]              | (1,571)             |          | (1,630)          | (1,391)          | (         | 6,897]             | (1,064)          | [825]                |         | (1,082)     | (2,260)        | 1        | (5,231)      |          | [1,495]        |
| Purchase of Intangible assets   | -                    | -                   |          | [400]            | (1,788)          | (         | 2,188]             | -                | -                    |         | -           | (2,687)        | 1        | (2,687)      |          | (625)          |
| Investment in marketable securities   | [29,276]             | (31,409)            | (        | (19,426)         | (9,253)          | [8        | 9,364]             | (16,352)         | [10,653]             |         | (15,000)    | (13,312)       | 1        | (55,317)     |          | [68,392]       |
| Proceeds from maturities of marketable securities   | -                    | 5,172               |          | 9,660            | 7,445            | 2         | 2,277              | 16,073           | 13,434               |         | 14,550      | 12,279         | F        | 56,336       |          | 15,045         |
| Payment related to business combination, net of cash acquired   | -                    | -                   |          | -                | -                |           | -                  | -                | -                    |         | -           | -              |          | -            |          | -              |
| Assets acquisition  | -                    | -                   |          | -                | -                |           | -                  | -                | -                    |         | -           | -              |          | -            |          | -              |
| Short term deposits, net  | 18,181               | (784)               |          | -                | (32,456)         | [1        | 5,059]             | (2,721)          | [12,698]             |         | (9,363)     | 9,141          |          | (15,641)     |          | [26,128]       |
| Net cash (used in) provided by investing activities   | [13,400]             | [28,592]            | (        | 11,796]          | [37,443]         | (9        | 1,231]             | [4,064]          | (10,742)             |         | (10,895)    | 3,161          |          | [22,540]     |          | (81,595)       |
|   |                      |                     |          |                  |                  |           |                    |                  |                      |         |             |                |          |              |          |                |
| Cash flows from financing activities:<br>Exercise if public warranrts   |                      | -                   |          |                  | _                |           | -                  |                  |                      |         |             | _              |          | _            |          |                |
| Exercise of options to shares   | 3,627                | 1,056               |          | 6,618            | 1,327            | 1         | 2,628              | 2,106            | 5,079                |         | -<br>8,130  | 3,827          | ,        | 19,142       |          | 4,319          |
| Proceeds from ESPP, net   | 3,027                | 1,006               |          | 680              | 657              |           | 1,337              | 624              | 610                  |         | 686         | 5,827          |          | 2,623        |          | 4,317          |
|   | 3,627                | 1,061               |          | 7,298            | 1.984            |           | 3,970              | 2,730            | 5,689                |         | 8,816       | 4,530          |          | 2,623        |          | 5,069          |
| Net cash provided by (used in) financing activities   |                      | 1,061               |          | 7,298            | 1,984            | l,        | 3,970              | 2,730            | 5,689                |         | 8,816       | 4,530          | -        | 21,765       |          | 5,069          |
| Net (decrease) increase in cash and cash equivalents and restricted cash  | (20,310)             | (31,604)            |          | (5,054)          | 284              | (5        | 6,684]             | 11,142           | 11,523               |         | 27,099      | 51,519         |          | 101,283      |          | (66,485)       |
| Net effect of Currency Translation on cash and cash equivalents   | 56                   | [2,430]             |          | (2,065)          | 2,795            | (         | 1,644]             | 185              | 7                    |         | (535)       | 932            |          | 589          |          | (600)          |
| Cash and cash equivalents and restricted cash at beginning of period  | 145,973              | 125,719             |          | 91,685           | 84,566           | 14        | 5,973              | 87,645           | 98,972               |         | 110,502     | 137,066        |          | 87,645       |          | 189,517        |
| Cash and cash equivalents and restricted cash at end of period  | \$ 125,719           | \$ 91,685           | \$ 8     | 84,566           | \$ 87,645        | \$ 8      | 7,645              | \$ 98,972        | \$ 110,502           | \$      | 137,066     | \$ 189,517     | \$       | 189,517      | \$       | 122,432        |
| Supplemental cash flow information:   |                      |                     |          |                  |                  |           |                    |                  |                      |         |             |                |          |              |          |                |
|   | ¢ 1007               | \$ 2.602            | ¢        | 1,437            | ¢ 0.707          | đ         | 9,053              | \$ 3.625         | \$ 4.902             | \$      | 673         | \$ 847         | \$       | 10.077       | \$       | 791            |
| Cash paid for taxes   | \$ 1,287<br>\$ 133   | \$ 2,602<br>\$ 88   | \$<br>\$ | 1,437<br>[79]    | \$ 3,727<br>\$   | \$<br>\$  |                    | \$ 3,625<br>\$ - | \$ 4,90Z<br>\$ -     | ⊅<br>\$ | 6/3         | \$ 847<br>\$ - | \$<br>\$ | 10,047       |          | 771            |
| Purchase of property and equipment on suppliers' credit   | \$ 133<br>\$ -       | \$ 88<br>\$ -       | \$<br>\$ | 1791             | \$ -<br>\$ 493   | \$        | 142                | 5 -<br>5 -       | \$ -<br>\$ -         | ⊅<br>\$ | -           |                | ¢        | -            | \$<br>\$ | -              |
| Purchase of intangible assets   | \$ -<br>\$ -         | ф —                 | Þ        | 171              | \$ 473<br>\$ -   | ф<br>ф    | 664                | ъ -<br>\$ 1.030  | +                    | ⇒<br>\$ | -           |                | \$       | 4,363        | \$<br>\$ | - 89           |
| Operating lease liabilities arising from obtaining right of use assets  | ⇒ -                  | Ф <del>-</del>      | ⊅        | -                | Ф -              | Þ         | -                  | ф 1,030          | \$ 228               | ⊅       | -           | \$ 3,105       | ₽        | 4,303        | ⊅        | 89             |
|   |                      |                     |          |                  |                  |           |                    |                  |                      |         |             |                |          |              |          |                |

FY 2022 FY 2023 FY 2024

## Cellebrite

| Cellebrite  |    |                                      |  |         | FY 2022                              |                                      |   |    |                                      |    |                                    | FY 2023                              |    |  |  | FY 2024                              |
|---|----|--------------------------------------|--|---------|--------------------------------------|--------------------------------------|---|----|--------------------------------------|----|------------------------------------|--------------------------------------|----|--|--|--------------------------------------|
| GAAP to Non-GAAP Reconciliations<br>(U.S. Dollars in thousands, except share and per share data)  | 3  | 1-Mar                                | <br>Quarte<br>30-Jun                       | er Ende | ed<br>10-Sep                         | <br>31-Dec                           | /r Ended<br>31-Dec                          | =  | 31-Mar                               | 3  | Quarte<br>30-Jun                   | J<br>J-Sep                           | 3  | 1-Dec                                      | Ended  | rter Ended<br>31-Mar                 |
| GAAP cost of revenues:<br>Cost of revenues<br>Less:   | \$ | 10,983                               | \$<br>13,098                               | \$      | 14,534                               | \$<br>12,131                         | \$<br>50,746                                | \$ | 12,406                               | \$ | 13,031                             | \$<br>12,878                         | \$ | 14,916                                     | \$<br>53,231                                 | \$<br>13,264                         |
| Issuance expenses<br>Dividend participation compensation<br>Share based compensation expense<br>Amortization of intangible assets         |    | -<br>246<br>-                        | 339  |         | 354                                  | -<br>345<br>-                        | 1,284                                       |    | 386                                  |    | 414                                | 435                                  |    | 498  | 1,733  | 430<br>-                             |
| Acquisition related costs<br>Non-GAAP cost of revenues  | \$ | 10,737                               | \$<br>12,759                               | \$      | 14,180                               | \$<br>11,786                         | \$<br>49,462                                | \$ | 13<br>12,007                         | \$ | 14<br>12,603                       | \$<br>12<br>12,431                   | \$ | 13<br>14,405                               | \$<br>52<br>51,446                           | \$<br>12,832                         |
| GAAP gross profit:<br>Gross Profit  | \$ | 51,402                               | \$<br>49,475                               | \$      | 57,141                               | \$<br>61,887                         | \$<br>219,905                               | \$ | 58,828                               | \$ | 63,653                             | \$<br>71,301                         | \$ | 78,097                                     | \$<br>271,879                                | \$<br>76,318                         |
| Dividend participation compensation<br>Share based compensation expense<br>Acquisition related costs                                      |    | 246                                  | -<br>339<br>-                              |         | 354                                  | 345                                  | 1,284                                       |    |                                      |    | -<br>414<br>14                     | 435<br>12                            |    | 498<br>13                                  | 1,733<br>52                                  | <br>430<br>2                         |
| Non-GAAP gross profit   | \$ | 51,648                               | \$<br>49,814                               | \$      | 57,495                               | \$<br>62,232                         | \$<br>221,189                               | \$ | 59,227                               | \$ | 64,081                             | \$<br>71,748                         | \$ | 78,608                                     | \$<br>273,664                                | \$<br>76,750                         |
| GAAP operating expenses:<br>Operating expenses<br>Less:   | \$ | 53,348                               | \$<br>55,074                               | \$      | 58,226                               | \$<br>52,213                         | \$<br>218,861                               | \$ | 58,692                               | \$ | 59,030                             | \$<br>57,822                         | \$ | 63,098                                     | \$<br>238,642                                | \$<br>67,071                         |
| One time expense<br>Issuance expenses   |    | -                                    | -  |         | -                                    | -                                    | -   |    | -                                    |    | -<br>(345)                         | -                                    |    | -  | -<br>(345)                                   | -                                    |
| Dividend participation compensation<br>Share based compensation expense<br>Amortization of intangible assets<br>Acquisition related costs |    | 2,612<br>664<br>1,058                | 3,266<br>664<br>394                        |         | 3,104<br>664<br>375                  | 3,442<br>834<br>133                  | -<br>12,424<br>2,826<br>1,960               |    | 4,071<br>796<br>251                  |    | 4,186<br>840<br>(337)              | 4,446<br>840<br>40                   |    | 4,562<br>871<br>39                         | 17,265<br>3,347                              | 5,266<br>927<br>7                    |
| Capital loss from FA disposal<br>Non-GAAP operating expenses  | \$ | 49,014                               | \$<br>50,750                               | \$      | 54,083                               | \$<br>47,804                         | \$<br>201,651                               | \$ | 53,574                               | \$ | 54,686                             | \$<br>52,496                         | \$ | 57,626                                     | \$<br>218,382                                | \$<br>60,871                         |
| GAAP operating income (loss)<br>One-time expense  | \$ | (1.946)<br>-                         | \$<br>(5,599)                              | \$      | (1,085)<br>-                         | \$<br>9,674                          | \$<br>1,044<br>-                            | \$ | 136                                  | \$ | 4,623<br>(345)                     | \$<br>13,479                         | \$ | 14,999                                     | \$<br>33,237<br>(345)                        | \$<br>9,247                          |
| Issuance expenses<br>Dividend participation compensation<br>Share based compensation expense<br>Amortization of intangible assets         |    | 2,858<br>664                         | -<br>3,605<br>664                          |         | 3,458<br>664                         | 3,787<br>834                         | -<br>13,708<br>2,826                        |    | 4,457<br>796                         |    | 4,600<br>840                       | -<br>4,881<br>840                    |    | 5,060<br>871                               | -<br>18,998<br>3,347                         | 5,696<br>927                         |
| Acquisition related costs<br>Capital loss from FA disposal<br>Non-GAAP operating income (loss)  | \$ | 1,058<br>-<br>2,634                  | \$<br>394<br>-<br>(936)                    | \$      | 375<br>-<br>3,412                    | \$<br>133<br>-<br>14,428             | \$<br>1,960<br>                             | \$ | 264<br>5,653                         | \$ | (323)<br>-<br>9,395                | \$<br>52<br>-<br>19.252              | \$ | 52<br>                                     | \$<br>45<br>-<br>55,282                      | \$<br>9                              |
| GAAP net income (loss)<br>One-time expense  | \$ | 55,438<br>_                          | \$<br>33,197<br>_                          | \$      | 25,092                               | \$<br>7,078                          | \$<br>120,805<br>-                          | \$ | (40,605)                             | \$ | (32,348)                           | \$<br>6,500<br>_                     | \$ | (14,647)                                   | \$<br>(81,100)                               | \$<br>(71,372)                       |
| One-time tax (income) expense<br>Issuance expenses<br>Dividend participation compensation<br>Share based compensation expense             |    | (1,825)<br>-<br>2,858                | -<br>-<br>3,605                            |         | (543)<br>-<br>3,458                  | 3,787                                | (2,368)<br>-<br>-<br>13,708                 |    | 4,457                                |    | (345)<br>4,600                     | 4,881                                |    | 5.060                                      | (345)<br>18,998                              | -<br>5,696                           |
| Amortization of intangible assets<br>Acquisition related costs<br>Capital loss from FA disposal   |    | 664<br>1,058                         | 664<br>394<br>-                            |         | 664<br>375                           | 834<br>133                           | 2,826<br>1,960<br>-                         |    | 796<br>264                           |    | 840<br>(323)                       | 840<br>52                            |    | 871<br>52                                  | 3,347<br>45<br>-                             | 927<br>9<br>-                        |
| Income tax expense<br>Finance expenses (income)<br>Non-GAAP net income (loss)   | \$ | (425)<br>(56,348)<br>1,420           | \$<br>506<br>(38,391)<br>(25)              | \$      | (981)<br>(25,091)<br><b>2,97</b> 4   | \$<br>516<br>2,967<br>15,315         | \$<br>(384)<br>(116,863)<br>19,684          | \$ | 1,194<br>40,793<br>6,899             | \$ | 131<br>38,160<br>10,715            | \$<br>(440)<br>9,480<br>21,313       | \$ | (252)<br>30,915<br>21,999                  | \$<br>633<br>119,348<br>60,926               | \$<br>[233]<br>81,839<br>16,866      |
| GAAP net income [loss]<br>Financial [Income]<br>Tax expense [Income]<br>Depreciation and amortization<br>One-time expense                 | \$ | 55,438<br>(56,400)<br>(984)<br>2,112 | \$<br>33,197<br>(38,466)<br>(330)<br>2,257 | \$      | 25,092<br>(25,422)<br>(755)<br>2,305 | \$<br>7,078<br>572<br>2,024<br>2,520 | \$<br>120,805<br>(119,716)<br>(45)<br>9,194 | \$ | [40,605]<br>38,775<br>1,966<br>2,447 | \$ | (32,348)<br>36,051<br>920<br>2,569 | \$<br>6,500<br>6,630<br>349<br>2,380 | \$ | (14,647)<br>27,344.0<br>2,302.0<br>2,615.0 | \$<br>(81,100)<br>108,800<br>5,537<br>10,011 | (71,372)<br>78,576<br>2,043<br>2,680 |
| Issuance expenses<br>Dividend participation compensation<br>Share based compensation expense  |    | -<br>2,858                           | 3,605                                      |         | 3,458                                | 3,787                                | -<br>-<br>13,708                            |    | 4,457                                |    | (345)<br>4,600                     | -<br>4,881                           |    | 5,060.0                                    | (345)<br>-<br>18,998                         | 5,696                                |
| Acquisition related costs<br>Capital loss from FA disposal<br>Adjusted EBITDA<br>Adjusted EBITDA margin                                   | \$ | 1,058<br>-<br>4,082<br>6.5%          | \$<br>394<br>-<br>657<br>1.0%              | \$      | 375<br>-<br>5,053<br>7.0%            | \$<br>133<br>-<br>16,114<br>21.8%    | \$<br>1,960<br>-<br>25,906<br>9.6%          | \$ | 264<br>                              | \$ | (323)<br>                          | \$<br>52<br>                         | \$ | 52.0<br>                                   | \$<br>45<br>61.946<br>19.1%                  | \$<br>9<br>17,632<br>19.7%           |

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| ··· Cellebille  |    |  |   | F                                      | FY 2022                                  |        |  |  | FY 2023 |  |    |   |    |  |                    |   |                        | FY 2024  |    |  |  |  |
|---|----|--|---|--|--|--------|--|--|---------|--|----|---|----|--|--------------------|---|------------------------|--|----|--|--|--|
| Cellebrite DI Ltd Revenue Mix<br>(U.S. Dollars in thousands - unaudited)  | 3  | 1-Mar                                    | <br>Quarter<br>30-Jun                             | uarter Ended<br>n <u>30-Sep</u> 31-Dec |  | 31-Dec | Yr Ended<br>31-Dec                         |  |         |  |    |   |    |  | 'r Ended<br>31-Dec | Qı  | uarter Ended<br>31-Mar |  |    |  |  |  |
| <b>Revenue by geography:</b><br>Americas<br>EMEA<br>APAC<br>Total revenue | \$ | 30,929<br>23,014<br>8,442<br>62,385      | \$<br>32,443<br>19,623<br>10,507<br><b>62,573</b> | \$                                     | 41,756<br>21,116<br>8,803<br>71,675      | \$     | 36,795<br>29,026<br>8,197<br><b>74,018</b> | \$<br>141,923<br>92,779<br><u>35,949</u><br><b>270,651</b> | \$      | 37,438<br>25,960<br>7,836<br><b>71,234</b> | \$ | 39,785<br>26,181<br>10,718<br><b>76,684</b> | \$ | 48,273<br>25,952<br>9,954<br>84,179      | \$                 | 46,658<br>34,154<br>12,201<br><b>93,013</b> | \$                     | 172,154<br>112,247<br>40,709<br><b>325,110</b> | \$ | 46,473<br>33,202<br>9,907<br><b>89,582</b> |  |  |
| <b>Revenue % of total:</b><br>Americas<br>EMEA<br>APAC<br>Total revenue   |    | 49.6%<br>36.9%<br>13.5%<br><b>100.0%</b> | <br>51.8%<br>31.4%<br>16.8%<br><b>100.0%</b>      |  | 58.3%<br>29.5%<br>12.3%<br><b>100.0%</b> |        | 49.7%<br>39.2%<br>11.1%<br>100.0%          | 52.4%<br>34.3%<br>13.3%<br>100.0%                          |         | 52.6%<br>36.4%<br>11.0%<br><b>100.0%</b>   |    | 51.9%<br>34.1%<br>14.0%<br><b>100.0%</b>    |    | 57.3%<br>30.8%<br>11.8%<br><b>100.0%</b> |                    | 50.2%<br>36.7%<br>13.1%<br>100.0%           |                        | 53.0%<br>34.5%<br>12.5%<br><b>100.0%</b>       |    | 51.9%<br>37.1%<br>11.1%<br><b>100.0%</b>   |  |  |
| Annual recurring revenue (in millions)<br>America<br>EMEA<br>APAC         |    | <b>201</b><br>101<br>75<br>25            | <b>214</b><br>110<br>77<br>27                     |  | <b>232</b><br>122<br>82<br>28            |        | <b>249</b><br>128<br>93<br>28              | <b>249</b><br>128<br>93<br>28                              |         | <b>261</b><br>136<br>95<br>30              |    | <b>274</b><br>143<br>98<br>33               |    | <b>295</b><br>158<br>102<br>35           |                    | <b>316</b><br>166<br>114<br>36              |                        | <b>316</b><br>166<br>114<br>36                 |    | <b>332</b><br>174<br>119<br>39             |  |  |
| Recurring revenue net dollar-based retention rate                         |    | 128%                                     | 128%  |  | 129%                                     |        | 130%                                       | 130%   |         | 128%                                       |    | 125%  |    | 125%                                     |                    | 125%  |                        | 125%   |    | 125%                                       |  |  |